



**Recommendation for
Water & Wastewater Commission**

Commission Meeting Date:	August 14, 2019
Council Meeting Date:	September 19, 2019
Department:	Purchasing Department
Client:	Brian Haws, Rick Coronado
SUBJECT	
Authorize award of a multi-term contract with Austin White Lime Company, to provide quicklime, for up to five years for a total contract amount not to exceed \$20,000,000.	
AMOUNT AND SOURCE OF FUNDING	
Funding in the amount of \$333,333 is available in the Fiscal Year 2018-2019 Operating Budget of Austin Water. Funding for the remaining contract terms are contingent upon available funding in future budgets.	
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) 2200 GLB1019 for these goods. The solicitation issued on May 13, 2019 and it closed on June 6, 2019. Of the two offers received, the recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online.
Prior Council Action:	
Boards and Commission Action:	August 14, 2019 – To be reviewed by the Water and Wastewater Commission.
MBE/WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established.

The contract will provide quicklime for Austin Water treatment plants, which is used to reduce the mineral content of hard water through the lime softening process. Lime softening makes the water more palatable for drinking while decreasing the amount of soap required to produce a lather and reducing the amount of minerals depositing (as scale) on household plumbing, distribution lines, and industrial equipment. Another benefit of the softened finished water is that there is less potential for corrosion in distribution piping. The product offered complies with the American Water Works Association Standard B202, which is the standard for quicklime used in the treatment of drinking water. It also meets the National Sanitation Foundation Standard 60 which governs the use of direct and indirect additives for the treatment of drinking water.

This contract will replace a current contract which expires October 16, 2019. The requested authorization amount was determined using estimates of increased annual usage and historical spending. The recommended contractor is the current provider for these goods.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	2 yrs.	\$ 8,000,000
Optional Extension 1	1 yr.	\$ 4,000,000
Optional Extension 2	1 yr.	\$ 4,000,000
Optional Extension 3	1 yr.	\$ 4,000,000
TOTAL	5 yrs.	\$20,000,000

Note: Contract Authorization amounts are based on the City’s estimated annual usage.

PRICE ANALYSIS

- a) Solicitations: 82 notices were sent, including 0 MBE and 5 WBE firms, 1 responsive bid was received with no M/WBE firms responding.
- b) Cost Analysis: The proposed contract represents an approximate 2% increase in unit cost from the previous contract. The index supports a 7% increase.



City of Austin

Purchasing Office

P.O. Box 1088, Austin, TX 78767

June 7, 2019

Recommendation for Award of IFB 2200 GLB1019, Quicklime and Tekkem Slaker Quicklime

Purchasing staff has completed their evaluation and has recommended award to Austin White Lime Company.

Georgia Billela
Procurement Specialist III
512-974-2939
Georgia.Billela@austintexas.gov
City of Austin
Purchasing Office

**CITY OF AUSTIN
 BID TABULATION
 QUICKLIME AND TEKKEM SLAKER QUICKLIME**

Solicitation No. IFB 2200 GLB1019

RX No. 19031200375

Opening Date: 6/6/2019

Buyer: Georgia Billela

Receipt No.	2	3
Vendor Name	Austin White Lime Company	LHoist North America
Local Presence (Y/N)	N	N
MBE/WBE		

Special Instructions: Offerors must use this Bid Sheet to submit pricing. The City intends to award to one Contractor, however reserves the right to make multiple awards based on individual or groups of specific line items, cost, or any criteria or any combination deemed most advantageous to the City. Be advised that exceptions taken or qualifying statements made to any portion of the solicitations may jeopardize acceptance of the quote and may result in disqualification of the quote. Prices being submitted shall include ALL discounts, handling and shipping charges, FOB Destination. A bid of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of 'no bid' or left blank will be interpreted by the City that the responder does not wish to bid on that item. The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide based on historical usage. Actual purchases may be more or less.

Item No.	Item Description	Est Annual QTY	Unit of Measure	Unit Price	Total Price	Unit Price	Total Price
1	TEKKEM SLAKER QUICKLIME Particle size - 0 retained on 1/4 inch sieve and not more than 5% passing a No. 200 sieve Ullrich WTP AND WTP4.	18000	TONS	\$135.48	\$2,438,640.00	*	*
2	QUICKLIME Particle size - 0 retained on 3/4 inch sieve and not more than 35% passing a No. 10 sieve and no more than 5% passing a No. 100 sieve. Davis WTP.	8000	TONS	\$135.48	\$1,083,840.00	*	*
TOTAL =				\$3,522,480.00		*	

Additional Service (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD).
 The Services below shall be fixed throughout the term of the Contract including any subsequent renewal periods. The services include emergency deliveries and early payment option.
 A bid of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for an Emergency Delivery Charge or net 30 payment terms with no early payment discount offered. A bid of 'no bid' or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid that line item. Be advised, a 'no bid' or no response may be considered as non-responsive and may result in disqualification of the bid.

Item No.	Description of Services	Unit of Measure	Price	Unit of Measure	Price
3	Contractors Net Lime Price - This is the lime price only and does not include overhead cost or transportation.	Ton	\$111.00	Ton	*
4	Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location. (as specified in Section 0400 Paragraph 5R)	Per Truck	\$800.00	Per Truck	*
5	Early Payment Discount (as specified in Section 0400 Paragraph 6G)	Net: 30	Discount: 0%	Net: *	*

Note: *Deemed non-responsive - Did not meet requirements of the solicitation.

Award Method: By one total

Prepared By: Carol Shelton

Approved By: Georgia Billela

Yellow notates award.

City of Austin Purchasing Office – Log of Offers Received

IFB 2200 GLB1019 *6/4*, '019
Quicklime

Solicitation Number: _____

IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.

RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact the Purchasing Office by:
Phone – 512-974-2500
Email – PurchInfo@austintexas.gov
Physical Address – 124 W. 8th St., Third floor, Austin, TX 78701
Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

Vendor Name (on sealed offer)	Rec'd By	Date & Time Received	No Bid	Vendor Name (opening)*	Bid Read @ opening
1. <u>Univar</u>	<u>VR</u>	<u>5/23/19 @ 8:32am</u>	<input checked="" type="checkbox"/>	_____	<input checked="" type="checkbox"/>
2. <u>Austin White Limes</u>	<u>VR</u>	<u>5/29 3:18</u>	<input type="checkbox"/>	_____	<input checked="" type="checkbox"/>
3. <u>Lhoist North America</u>	<u>VR</u>	<u>5/30/19 @ 12:12 pm</u>	<input type="checkbox"/>	_____	<input checked="" type="checkbox"/>
4. _____	_____	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>
5. _____	_____	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>
6. _____	_____	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>
7. _____	_____	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>
8. _____	_____	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>
9. _____	_____	_____	<input type="checkbox"/>	_____	<input type="checkbox"/>

RECEIVED
 2019 JUN -6 PM 2:01
 PURCHASING OFFICE
 CITY OF AUSTIN, TEXAS

Form and Offers Distributed By: _____ Date: _____

Form and Offers Received By: _____ Date: _____

* Only complete if the vendor name is different from the name on the offerors documents inside the envelope that is opened during the webinar.

Univar USA Inc.
8201 S. 212th
Kent, WA 98032-1994
USA

T 253-872-5000
F 253-572-5041
www.univarusa.com



May 22, 2019

City of Austin
Purchasing Office – Response Enclosed for Solicitation # GLB1019
124 W 8th Street, RM 308
Austin, TX 78701

RE: Invitation for Bid - IFB # GLB1019, Quicklime and Tekkem Slaker Quicklime

Dear Georgia Billela;

Univar USA Inc. is in receipt of the above IFB due Thursday, May 30, 2019 at 2:00 PM.

Unfortunately we are unable to bid on your requirements at this time. Univar does not have support in the area for this product.

Attached is our contact information, including fax number and e-mail addresses. If any bid tabulations/ results are sent out – please use this information for us, and whichever method you prefer.

Please keep us on your bidder/vendor mailing list as we look forward to bidding on any future chemical requirements you may have.

Thank you,

Stacy Ziegler

Municipal Specialist
Univar USA Inc.
muniteam-west@univar.com

www.univar.com

**SECTION 0600- BID SHEET
CITY OF AUSTIN
QUICKLIME AND TEKKEM SLAKER QUICKLIME**

SOLICITATION NO. IFB 2200 GLB1019

Special Instructions: Offerors must use this Bid Sheet to submit pricing. The City intends to award to one Contractor, however reserves the right to make multiple awards based on individual or groups of specific line items, cost, or any criteria or any combination deemed most advantageous to the City.

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The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide based on historical usage. Actual purchases may be more or less.

Single Point of Contact (SPOC)

Please provide your single point of contact as specified in Section 0500 Paragraph 2.2

NAME: Lila R. Weirich Email Address: lweirich@austinwhitelime.com; AWLSales@austinwhitelime.com

Office office phone number: 512-255-3646 Cell phone number: 512-497-1465

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	UNIT PRICE	EXTENDED PRICE
1	TEKKEM SLAKER QUICKLIME Particle size - 0 retained on ¼ inch sieve, and not more than 5% passing a No. 200 sieve. (Ulrich WTP and WTP 4) MFG. NAME & NO. <u>Austin White Lime Fine Quicklime - 112</u>	18,000	TONS	\$135.48	\$2,438,640.00
2	QUICKLIME Particle size – 0 retained on a ¼ inch sieve, no more than 35% passing a No. 10 sieve, and no more than 5 % passing a No. 100 sieve. (Davis WTP) MFG. NAME & NO. <u>Austin White Lime Pebble Quicklime - 113</u>	8,000	TONS	\$135.48	\$1,083,840.00

TOTAL BID = \$3,522,480.00

Additional Service (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD).

The Services below shall be fixed throughout the term of the Contract including any subsequent renewal periods. The services include emergency deliveries and early payment option.

A bid of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for an Emergency Delivery Charge or net 30 payment terms with no early payment discount offered. A bid of 'no bid' or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid that line item. Be advised, a 'no bid' or no response may be considered as non-responsive and may result in disqualification of the bid.

ITEM NO.	DESCRIPTION OF OTHER SERVICES	UNIT OF MEASURE	PRICE
3	Contractors Net Lime Price - This is the lime price only and does not include overhead cost or transportation.	Ton	\$111.00
4	Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location. (as specified in Section 0400 Paragraph 5R)	Per Truck	\$800.00
5	Early Payment Discount (as specified in Section 0400 Paragraph 6G)	Net <u>30</u>	Discount <u>0</u> %

For your reference check the boxes below as confirmation.

<input checked="" type="checkbox"/>	Offer Sheet - required
<input checked="" type="checkbox"/>	Bid Sheet (Section 0600) -required
<input checked="" type="checkbox"/>	Local Business Presence Identification Form (Section 0605) - If applicable
<input type="checkbox"/>	Reference Sheet (Section 0700) -required
<input checked="" type="checkbox"/>	Non-Discrimination and Non-Retaliation Certification (Section 0800) -required
<input checked="" type="checkbox"/>	Nonresident Provisions (Section 0835)- required
<input checked="" type="checkbox"/>	Sub-Contracting/Sub-Consulting Utilization Form (Section 0900) - required
<input checked="" type="checkbox"/>	Safety Data Sheet of Quicklime-REQUIRED
<input checked="" type="checkbox"/>	Affidavit of Quicklime-REQUIRED
<input type="checkbox"/>	A Certified analysis of Quicklime-REQUIRED Per Addendum No. 1 issued 5/22/19 this has been requirement has been deleted

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED

Pring Company Name: Austin White Lime Company

Lila R. Weirich

**SECTION 0600- BID SHEET
CITY OF AUSTIN
QUICKLIME AND TEKKEM SLAKER QUICKLIME**

SOLICITATION NO. IFB 2200 GLB1019

Special Instructions: Offerors must use this Bid Sheet to submit pricing. The City intends to award to one Contractor, however reserves the right to make multiple awards based on individual or groups of specific line items, cost, or any criteria or any combination deemed most advantageous to the City.

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A bid of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of 'no bid' or left blank will be interpreted by the City that the responder does not wish to bid on that item.

The quantities noted below are annual estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed. Quantities are provided as a guide based on historical usage. Actual purchases may be more or less.

Single Point of Contact (SPOC)

Please provide your single point of contact as specified in Section 0500 Paragraph 2.2

NAME: ON CALL DISPATCHER Email Address: TKDISPATCH@LHOIST.COM

Office phone number: 830-221-1615 Cell phone number: SAME

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT OF MEASURE	UNIT PRICE	EXTENDED PRICE
1	TEKKEM SLAKER QUICKLIME Particle size - 0 retained on ¼ inch sieve, and not more than 5% passing a No. 200 sieve. (Ulrich WTP and WTP 4) MFG. NAME & NO. <u>QUICKLIME FINES</u>	18,000	TONS	<u>170.00</u>	<u>3,060,000</u>
2	QUICKLIME Particle size - 0 retained on a ¼ inch sieve, no more than 35% passing a No. 10 sieve, and no more than 5 % passing a No. 100 sieve. (Davis WTP) MFG. NAME & NO. <u>QUICKLIME PEBBLE</u>	8,000	TONS	<u>170.00</u>	<u>1,360,000</u>

TOTAL BID = 4,420,000.00

Additional Service (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD).

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ITEM NO.	DESCRIPTION OF OTHER SERVICES	UNIT OF MEASURE	PRICE
3	Contractors Net Lime Price - This is the lime price only and does not include overhead cost or transportation.	Ton	<u>6145.00</u>
4	Fiat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location, (as specified in Section 0400 Paragraph 5R)	Per Truck	<u>1500.00</u>
5	Early Payment Discount (as specified in Section 0400 Paragraph 6G)	Net: <u>30</u>	Discount: <u>0</u> %

For your reference check the boxes below as confirmation.

<input checked="" type="checkbox"/>	Offer Sheet - required
<input type="checkbox"/>	Bid Sheet (Section 0600) -required
<input checked="" type="checkbox"/>	Local Business Presence Identification Form (Section 0605) - If applicable
<input type="checkbox"/>	Reference Sheet (Section 0700) -required
<input type="checkbox"/>	Non-Discrimination and Non-Retaliation Certification (Section 0800) -required
<input type="checkbox"/>	Nonresident Provisions (Section 0835)- required
<input checked="" type="checkbox"/>	Sub-Contracting/Sub-Consulting Utilization Form (Section 0900) - required
<input checked="" type="checkbox"/>	Safety Data Sheet of Quicklime-REQUIRED
<input checked="" type="checkbox"/>	Affidavit of Quicklime-REQUIRED
<input checked="" type="checkbox"/>	A Certified analysis of Quicklime-REQUIRED

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED

Pring Company Name: